

EQIP Primary Care Funding Proposal Worksheet Instructions

Introduction

An Excel worksheet has been provided in which applicants must outline their proposed funding. Funding will be provided in three streams:

1. **Infrastructure Payment (IP)**– Available the first 2 years, with potential for expansion to years 3 to 5 depending on the applicant. These annual Infrastructure Payments will be made to practices in the last quarter prior to each program year or upon completion of program enrollment.
2. **Beneficiary Payment (BP)**– This funding stream may be available as early as year 2. Per beneficiary amounts in the Excel worksheet are shown on a per month basis but will be paid in the first month of each quarter based on the latest available attributed beneficiary counts with true-up to final beneficiary counts in future quarters. Per beneficiary amounts are set separately for dual and non-dual beneficiaries.
3. **Shared Savings** – Shared savings payments may be available in years 4 and 5. Shared savings amounts will be paid between 6 and 9 months after year end based on a shared savings methodology that will be developed in conjunction with participating practices.

For all years the applicant will enter their desired Infrastructure Payment, for each year in the worksheet. For years 3 to 5 it is intended to supplement the Per Beneficiary Payment if the applicant can demonstrate that the Per Beneficiary Payment is insufficient. It may be set to zero. The Per Beneficiary Payments are to be populated by the applicant and should reflect the assumptions made by the applicant in proposing the Infrastructure Payment amounts. The final Per Beneficiary payments will be set by the State to align with other relevant programs and may include additional tiering.

Instructions for Completing the Worksheet

Proposed Number of NPIs Staffed – In this column enter the number of practitioners/NPIs targeted for each year (all relevant licensure levels should be included). These amounts do not impact payment however they will inform the evaluation of the funding proposal. If proposed levels are not met, it could impact future funding levels as discussed in the progress report section of the application.

Annual Infrastructure Payment – In this section enter the requested payment for each year in whole dollars. Individual years may be set to 0 if payment is not required.

Per Attributed Medicare FFS Beneficiary Payment (dual per month and non-dual per month) - In these columns, the applicant should populate the amount they are requesting, and these amounts should reflect assumptions made in the Infrastructure Payment amounts. The Applicant may include footnotes to the worksheet discussing the assumptions behind their proposed amounts.

How Funding Impacts Application Scoring

Preferred applications will be selected based on (1) technical score and (2) gaining a cross-section of focus geographies. Funding proposals will then be reviewed, and a preferred application will be eliminated from consideration if their proposed funding is either (1) materially higher than other strong applications that reflect a similar number of NPIs or (2) unsustainable under the State's budget for the EQIP Primary Care program. There will be no "best and final" process, applicants should submit their final funding request in their initial proposal. Note, the State may share applicant's contact information with other interested applicants in order to facilitate potential partnerships.